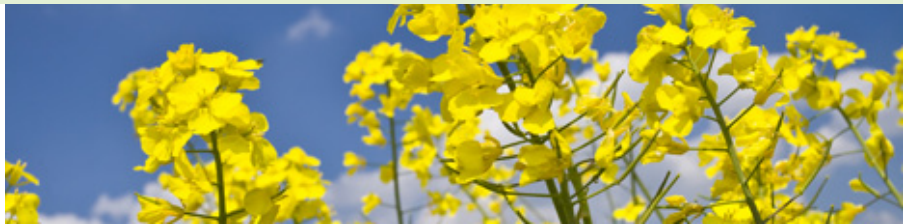


Leasing and Share Farming

from both sides of the fence



Investment

\$550 (Inc GST)
Per participant

Time

9.00am - 4.00pm

FarmReady Course No

FRTC0660

Course Dates

6 September 2011, Naracoorte
7 September 2011, Millicent

Course Overview

As a result of on going adjustment, many farming businesses are being presented with share farming and leasing opportunities. For some farm managers, leasing and share farming is a valid mechanism to increase the viability and stability of their business within an appropriate risk profile. However, the success of a leasing or share farming deal lies in how the arrangement has been structured. A well structured deal will provide enhanced risk management capacity for the business, however if the deal is not structured appropriately, such a strategy can increase business risk.

This course aims to introduce:

- Leasing and share farming business models,
- Valuation methodologies,
- Lease and share farming risks to be managed and
- The strengths and weaknesses of different business models.

Recommended For

This course is ideally suited to farmers who have been presented with an opportunity to expand their business through leasing or share farming and do not know where to start. This course is also suited to farmers looking to lease or have their property share farmed.

Benefits for You and Your Business

If structured appropriately, leasing and share farming deals will have a positive impact on a farm business's return on equity.

Participants will be able to confidently assess, execute and manage leasing and share farming opportunities and integrate this with their existing business.

Content

Content will include introducing and discussing the:

- Different leasing and share farming business models
- Approaches to financial modelling and valuation methodology
- Common pitfalls, risks and opportunities that arise from leasing and share farming
- Best practice approaches to implementing a leasing and share farming business strategy

Learning Outcomes

During this course participants will learn:

- How to structure various leasing and share farming deals
- How to apply different valuation methodologies to a deal on offer
- How to recognise common pitfalls and risks associated with leasing and share farming
- How to assess the financial impact of leasing and share farming on their current business
- How to implement a best practice approach to client relationship management

To Register

Visit www.ruraldirections.com
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