

Leasing and Share Farming

from both sides of the fence II



Investment

\$550 (Inc GST)
Per participant

Time

9.00am - 4.00pm

FarmReady Course No

FRTC0960

Course Dates

18 October 2011, Naracoorte
19 October 2011, Millicent

Course Overview

The objective of this course is to provide participants with tools and methodologies to value and assess livestock leasing and share farming opportunities. It also aims to establish some guidelines for best practice proposal writing, forming agreements and participation in annual reviews to support leasing and share farming arrangements.

Recommended For

This course is ideally suited to primary producers considering livestock leasing and share farming opportunities. It is also recommended for anyone keen to improve their skills in the areas of the proposal writing process, establishing agreements, and conducting annual review meetings.

It is recommended that participants consider completing *Leasing and Share Farming – From both sides of the fence I* FRTC0660 before attending this course.

Benefits for You and Your Business

- Gain an insight into the important elements to consider when contemplating a livestock leasing or share farming opportunity from the perspective of the owner and tenant or share farmer.
- Gain confidence in writing professional proposals for lease or share farming opportunities.
- You will be better equipped to establish effective lease or share farm agreements and systems that also include an annual review process.

Content

The key content areas of the course are as follows:

- Identifying the advantages and disadvantages of leasing and share farming livestock.
- Understanding the different potential models for leasing and share farming livestock and the unique risks to be managed under each model.
- Developing a valuation approach to value the livestock component of a lease

- Understanding why livestock leases are more complex and creating checklists for consideration when contemplating a livestock lease or share farming opportunity
- Developing detailed gross margins for a livestock enterprise
- Maximising the performance of a livestock enterprise
- Developing proposals for leasing and share farming opportunities
- The key concepts to consider when establishing leasing or share farming written agreements
- Structuring annual review meetings

Learning Outcomes

At completion of this course, participants will:

- Be able to identify the advantages and disadvantages associated with leasing and share farming livestock
- Be able to identify the risks associated with the different models available for leasing and share farming livestock
- Understand and apply a suitable valuation approach for valuing breeding stock involved in a livestock lease
- Have a comprehensive understanding of the important aspects to consider when contemplating a livestock leasing or share farming opportunity
- Understand why a detailed gross margin analysis is important in valuing the land component of a livestock lease and how this should be undertaken
- Be able to identify the key profit drivers within a livestock enterprise
- Understand the key elements required to write a first class proposal
- Understand the underlying concepts and principles that should be applied when developing leasing and share farming agreements

To Register

Visit www.ruraldirections.com
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